

**curriculum  
vitae**



**Personal information**

Surname / First name **KARMA EMILJAN**  
Address Rruga Dritan Hoxha (Laprake)  
Tirana, Albania  
Telephone 00355042273290  
E-mail e.karma@unizkm.al  
Place of birth Shkodër (Albania)

**Work experience**

Dates **Actually – January 2012**  
- Head of Statistics Office (2012-)  
- Lecturer / Member of Research Centre on Developing Economies (2017 - )  
- Lecturer / Responsible of Research Centre on Developing Economies (2017-2019)  
- Member of the Internal Quality Evaluation Unit (2017-2019)  
- Member of the Board of Directors of the “Our Lady of Good Counsel” Foundation (2019 - )  
Dates - Member in the university incubator of start – ups (2018 - )  
Universiteti Katolik “Zoja e Këshillit të Mirë” Tiranë,  
Rruga Dritan Hoxha, Tirana, ALBANIA.  
**December 2011 - October 2005**  
co-ordinator of the Economic Degree Course at the University “Our Lady of Good Counsel”, Tirana.  
Dates Lecturer at the same University.  
Universiteti Katolik “Zoja e Këshillit të Mirë”  
**June 2009 – March 2009; June 2007 – March 2007**  
Dates Lecturer at the “Luigj Gurakuqi” University, Shkoder.  
Universiteti “Luigj Gurakuqi”  
Sheshi 2 Prilli, Shkoder  
**June 2005 – January 2005**  
Main activities and responsibilities Professional service in management consultancy about territorial marketing in *Regione Campania*;

Name and address of employer	Study about models of Tourist Marketing Agencies in Italy and Europe. RC&P Raffaele Cercola & Partners s.r.l. Via Carducci, n. 42, Napoli, Italy
Type of business or sector	Marketing
Dates	<b>2002 – 2003</b>
Main activities and responsibilities	Internship: The preparation of the Business and Marketing Plan on the telecommunications consultant companies.
Name and address of employer	<i>NETSIS GmbH – Network Consulting and Systems Integration Services GmbH</i> Vienna/Austria ( <a href="http://www.netsis.at">www.netsis.at</a> )
Type of business or sector	Telecommunications
Dates	<b>1999 – 2000</b>
Main activities and responsibilities	Co-ordinator of the agricultural training courses in a region at northwest of Albania.
Name and address of employer	<i>GVC (Voluntary Civil Group) – Not Lucrative Organisation with Social Usefulness.</i> Lagja Partizani, Rruga Clirimi, Shkodër, Albania
Type of business or sector	Management
<b>Education</b>	
Dates	<b>2006 – 2009</b>
Qualification awarded	PHD in Economic and International Law
Title of thesis	“Process of Albanian Integration into EU: first results and prospective” Università degli Studi di Bari “Aldo Moro” Italy
Dates	<b>2001 – 2005</b>
Qualification awarded	University Diploma in Economy (Dottore in Economia)
Title of thesis	Marketing – “Cause Related Marketing: the collaboration profit – non profit in a viewpoint <i>win</i> ” <i>Graduation: excellent</i>
Name of organisation providing education	Università degli Studi di Napoli “Federico II” <a href="http://www.unina.it">www.unina.it</a>
Dates	<b>1995 – 1999</b>
Qualification awarded	University Diploma in Business Administration
Title of thesis	Marketing - “The consumer. Challenger of the market” <i>Graduation: excellent</i>
Name of organisation providing Education	University of Shkodra “Luigj Gurakuqi”

Dates	<b>October 1997 – May 1998</b>
Training and formation	<ul style="list-style-type: none"> <li>- Application of the entrepreneurial ideas on the basis of the concrete environmental situation of the business;</li> <li>- Strategic Compilation of the <i>Business Plan</i>;</li> <li>- The Observation and critical analysis of the productive process in some Businesses.</li> </ul>
Name of organisation providing Training	Economy's Faculty of the <i>University "Luigj Gurakuqi"</i> (Shkodra - Albania) and <i>University of Illinois</i> - USA.
Dates	<b>1991 – 1995</b>
Qualification awarded	High School Diploma
Name of organisation providing Education	High School of Shkodra "28 Nëntori"
<b>Competition</b>	
Dates	<b>2000 – 2001</b>
Subject of the competition	<p>"A great idea comes up always from a different point of view"</p> <p>"Invernizzi" Case: Compilation of the Marketing Plan for the Invernizzi's dairy products. Detailed Identification of the Strategic, Operative, and Mixed Marketing. I determined the General Business Plan.</p>
Name of organisation	Prize Philip Morris in Marketing – Italy
Dates	<b>1998 – 1999</b>
Subject of the competition	<i>Financial economic design of the brainstorming ideas</i> : first place (in competition fifteen projects, 3 for each Faculty of Economy in five Nationals Universities of Albania) with the project: " <i>Students' SIFE - pub</i> "
Name of organisation	Students in free enterprises - Albania (SIFE)
<b>Personal skills and Competences</b>	
Mother tongue	<b>Albanian</b>
Other languages	
Language	Italian (excellent)
Language	German (very good - certificate)
Language	English (fluent)
Language	French (fluent)
Social skills and competences	I worked with organizations like Caritas Italia, Caritas Albania, in particular during the period of the war in Kosovo: receive and assistance of the Kosovo refugees in Albania, translation and other activities on the grounds of the necessities.

Computer skills and competences

*Computer Science*. DOS and Windows 95, 98, 2000, XP professional. The application of the Office package: Microsoft Word, Excel, PowerPoint. Internet Services: Microsoft Outlook, Internet Explorer et. al.

Scientific and Research Activity

**Karma E.**, "Cause Related Marketing", në Buletin Shkencor: Seria e Shkencave të Shkodër 2008.

**Karma E.**, *Apertura Commerciale dell'Albania e criteri economici di Copenhagen*, 9928-105-40-0) "Economic Policy and European Integration" – Universiteti i Durrës

**Karma E.** in "La Responsabilità sociale nell'imprenditoria albanese: risultati e privilegiati", i Viola Domenico, Leogrande Domenico (Progetto per le attività previste 1), Bari 2009;

**Karma E.**, *Globalizzazione economica nell'enciclica 'Caritas in Veritate'*, Akte Shkodër – Pult, Shkodër 2009;

**Karma E.**, "Free Trade and Economic Copenhagen Criteria" në Studi in Onore c 6258-6, DOI 10.4399/978885486258614, fq, 271 – 285.;

Dragusha E., **Karma E.**, Yzeiraj L., Dragusha P., Persiani N., *Refining cost accounting Care System*, në Abstract Books Applied Sciences and Economy, Logos University, 9928-4425-9-8;

**Karma E.**, *The impact of Human Capital to improve the tourism productivity in Albania*, in Economy, Logos University, Botimet Ringjallja Tirana, 20 April 2018, ISBN 978-9928-266-1

Persiani N., Romolini A., Yzeiraj L., Dragusha E., **Karma E.**, *The path for introducing në Albanian Healthcare*, në Abstract Books The Economies of the Balkan and the Changing World EBEEC 2018, ISBN 978-618-5036-35-5;

Capacity Building in Higher Education - Erasmus Plus project "Graduates Advancing capacities in Albania" – GRADUA;

**Karma E.**, Lezione Aperta in "Lavoro Informale in Albania: Dimensioni e Cons Këshillit të Mirë", Tirana, 20 Maggio 2018;

**Karma E.**, Lezione Aperta in "Emigrazione Moderna: Effetti negativi nell'economia Këshillit të Mirë", Tirana, 09 Maggio 2019.

**Karma E.**, *Undeclared work in Albania: dimension and consequences*, Euro-Balkan Law a 40, nov. 2019. ISSN 2612-6583

**Karma E.**, *Modern Emigration: negative effects in Albanian economy*, Euro-Balkan Law a 84, ott. 2020, ISSN 2612-6583

**Karma E.**, Vito P., *Explaining the undeclared work in Albania: An empirical research in Economics Review*, n.1 (2021), p. 1-28, March 2021, ISSN 2612-6583.